



Government of Pakistan  
Ministry of Privatisation  
**PRIVATISATION COMMISSION**

**REQUEST FOR EXPRESSIONS OF INTEREST (EOI)**

**HIRING OF FINANCIAL ADVISORY CONSORTIUM (FAC)  
FOR PRIVATE SECTOR PARTICIPATION IN MANAGEMENT OF  
POWER DISTRIBUTION COMPANIES (DISCOs)**

Privatisation Commission (PC) on behalf of Government of Pakistan (GOP) seeks to hire services of a Financial Advisory (FA) Consortium to plan and implement the transaction for Private Sector Participation in Management of Distribution Companies (DISCOs), through a Concessions or Management Contracts Model, to achieve the following key objectives:

- (i) Reduce ATC losses of each DISCOs to the level allowed by NEPRA; and
- (ii) Improve quality of services delivery and consumer satisfaction

The FA Consortium should comprise of a Lead Financial Advisor and its Sub-Consultants including an Accountancy Firm, a Law Firm, a Technical Firm, an HR & Employee Relations Firm and a Media & Communications Firm. The Sub-consultants may participate in the process on exclusivity basis, i.e., one party with one consortium only.

Interested Parties led by an International Investment Bank or Financial Institution well versed with relevant nature of the transaction are requested to submit EOI (five copies) along with requisite information as given in the detailed Terms and Conditions available on website of PC (<http://privatisation.gov.pk/>) for evaluation and shortlisting to the next phase of Request for Proposal (RFP) issuance. The PC (Hiring of Financial Advisers) Regulations, 2018 are also placed on the website. Relevant information on DISCOs can be accessed from the websites of Power Division (<http://www.mowp.gov.pk/>) and NEPRA (<https://www.nepra.org.pk/>).

A non-refundable processing fee of US\$ 100/- (One hundred) or equivalent Pak Rupees, should be submitted along with the EOI in the form of a Bank Draft, Pay Order or Banker's Cheque in favour of Privatisation Commission.

EOI should be submitted to the office of **Mr. Muhammad Jamil, Director General (Power), 4<sup>th</sup> Floor, Kohsar Block, New Secretariat Building, Constitution Avenue, Islamabad, Pakistan**, latest by **October 22, 2021** before **1600 hours**.

This advertisement is not intended to be and should not be construed as an offer or any representation or warranty, expressed or implied, with respect to any statement made herein.

**For any further information / query please contact:**

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