

MUHAMMAD SHAHBAZ JAMEEL

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PROFILE

- Proven Track Record of working as **President/Chief Executive/ Managing Director** at **two Banks** in Pakistan;
- **Seasoned Banker with Thirty (30 years) diverse experience;**
- First hand exposure of Leasing, Corporate & Investments Banking and Commercial (Middle Markets) Banking;
- Started career with **multinational banks** and migrating to large domestic financial institutions, while exhibiting progression from functional to managerial cadre;
- Additionally, served Public Sector as Consultant (Banking & Capital Markets) at the **Privatisation Commission, Pakistan.**

STRENGTHS

- **Team Developing** for achieving traditional Banking Targets;
- Hiring, training, motivating and retaining team to **achieve departmental goals;**
- **Superior clients service** through understanding credit risks & requirements; structuring facility(ies), security perfection, and regulatory monitoring;
- Coordinating across functions for providing ancillary **products & services.**

ACHIEVEMENTS

- ✓ Established "**Reformer**" of Financial Institutions with proved track record.
- ✓ 4 innings over 16-years of **Creating AAA portfolios** in different market segments.
- ✓ **Consultant, Privatisation Commission** (Banking & Capital Markets) Worked on the restructuring model for the Nationalised Commercial Banks, **Project Manager** for the strategic sale of Bank Al-Falah.
- ✓ Recipient of the **British Chevening Scholarship** from Pakistan for the year 2001-02 for Management Studies.
- ✓ **Financed MBA** through Graduate Assistantship at University of Toledo, Ohio. USA.

EDUCATION

1. **Manchester Business School, University of Manchester (former UMIST), U.K**
Specialist Master of Science in International Business & Management 2001-02
2. **The University of Toledo, Ohio, U.S.A**
Master of Business Administration. Specialization in Finance 1989-91
Bachelor of Business Administration. Specialization in Finance 1984-88

SEMINARS

- Specialist seminar on Creating High Performance Teams at the **Judge Institute of Business Studies, Cambridge, United Kingdom** 2007
- Applying Knowledge Management, **University of Oxford** 2009
- Successful Change Management, **University of Oxford** 2009